GARY J. FRIEDMAN Law Offices of Gary J. Friedman 34 Forrest Street Mill Valley CA 94941 United States of America

## EDUCATIONAL AND PROFESSIONAL QUALIFICATIONS

BA, Brown University, 1966; JD, Boston University, 1969.

## **PRESENT POSITION**

Principal, Mediation Law Offices, Mill Valley, California, USA, since 1976, Co –Founder, The Center for Understanding in Conflict, Santa Rosa, California, USA, since 1979

### **PROFESSIONAL EXPERIENCE BEFORE PRESENT POSITION**

Sole practitioner, Mill Valley, California, USA. General practice with emphasis on family and business law, 1976;

Trial Lawyer, Friedman and Friedman, Bridgeport, Connecticut, USA. Litigating personal injury, contractual disputes, real estate problems, criminal defense and general business cases, 1970-75;

### **AREAS OF SPECIALIZATION**

Mediation: Commercial law, including contracts; Intellectual property; Real Estate; Employment and family conflicts.

# **EXPERIENCE IN MEDIATION**

Mediator since 1976.

Has mediated over 2,000 cases in the area of commercial law, including contracts, real estate, intellectual property, employment and corporate disputes and family conflicts, including estate and divorce.

In 1976, developed a model of mediation, the Understanding Based Model of Mediation, that is now practiced extensively in the United States and Europe. As one of the first lawyer mediators and a primary force in the current mediation movement, has used this model to complete over one thousand mediations in the last three decades, including numerous 2-party and multi-party disputes in the commercial and non-profit realms, in the area of intellectual property, real estate, corporate, personnel, partnership formations and dissolutions, and family law. Examples include contractual disputes concerning the supply of power and co-ownership of generation facilities between large public utilities; a dispute with a hospital resulting in a restructuring of the relationship between medical and administrative personnel; an environmental dispute over the use of a nature preserve; a dispute within a major symphony orchestra; a dissolution of a major law firm; an intellectual property dispute between the head and the residential community.

#### **Mediation Teaching:**

Harvard Law School's Program in Lawyering, Cambridge, Massachusetts, USA, since 1994;

- World Intellectual Property Organization (WIPO), WIPO Workshops for Mediators in Intellectual Property Disputes, Geneva, Switzerland, since 1995;
- The Center for Understanding in Conflict, Introductory and advanced training in mediation, Santa Rosa, California, USA, since 1980;
- Conducted introductory and advanced training in mediation for lawyers, judges and psychologists throughout the United States, Europe and Israel, since 1989;
- Taught courses in negotiation and mediation at Stanford University Law School, and the New College of Law, California, USA, 1984-94;
- Frequent lecturer at law schools, conferences and organizations throughout the United States of America and Europe, since 1980.

#### EXPERIENCE IN COURT LITIGATION

Six years of experience of litigation of personal injury, contractual disputes, real estate problems, criminal defense and general business cases.

#### **MEMBERSHIP IN PROFESSIONAL BODIES**

Member:

- State of Connecticut Bar, 1970;
- United States District Court, 2nd District, 1972;
- State of California Bar, 1976.

# **MAJOR PUBLICATIONS**

A Guide to Divorce Mediation, Workman Publishing, (1993). Numerous articles on mediation in periodicals.

In collaboration with the Harvard Law School's Program on Negotiation, featured as the mediator in an educational video, *Saving the Last Dance: Mediation Through Understanding*, which applies his model of mediation to a highly charged business dispute.

*Challenging Conflict: Mediation through Understanding,* Harvard's Program on Negotiation and the American Bar Association (2009)

Inside Out: How Conflict Professionals Can Use Self-Reflection to Help Their Clients, American Bar Association (2015)